

Executive School of Management,
Technology and Law (ES-HSG)



University of St.Gallen

L A W + M A N A G E M E N T



SECOND
ANNUAL

*"From insight
to impact"* 

U.S.-Law-School-in-a-Week

May 29 to June 2, 2017, St. Gallen

Increase – in a highly time and cost-effective way – your understanding of U.S. legal thinking and your ability to deal with U.S. business partners and U.S. authorities.

U.S.-Law-School-in-a-Week (LSIW)

Non-Americans are sometimes at a disadvantage when dealing with U.S. companies, lawyers and government agencies when the topic is the “what” and “why” of U.S. legal thinking and practice.

One may understand one area well (e.g. taxation or insurance regulation) but may lack the context of such area within the overall American legal system. Further, one may lack fluency in the approaches and terminology that characterize a U.S. legal or commercial document, a regulatory negotiation, or a court procedure.

LSIW is a unique program that provides participants with that context and with those tools. It covers in a quality and time-effective way key subjects taught in a U.S. law school. These subjects are the building blocks for understanding U.S. laws, regulations, contractual practice, business transactions, litigation, and court and agency procedures.

To provide participants the most realistic experience of a U.S.-type law school, LSIW uses various learning techniques, including the “Socratic” method, group assignments, simulations, and a “moot court”, where participants argue a case before a panel of judges. Evening events re-enforce learning and networking.

In addition to the basic subjects, participants will be exposed to areas such as taxation, intellectual property, competition (anti-trust) law, banking and insurance law.

Program 2017

Monday 29 May	Introduction to Common Law and U.S. Legal Thinking Contract and Commercial Law Torts and Criminal Law Practice Lab: U.S. Legal Terminology and Writing
Tuesday 30 May	Intellectual Property Law Constitutional Law Legislation, Regulation, and Administrative Law Corporate and Company Law Social Outing
Wednesday 31 May	Practical Exercise: Preparing and Negotiating a U.S. Contract U.S. Courts and Litigation Group Assignment: Preparing for a Trial Group Work
Thursday 1 June	Moot Court: Participants Litigate before a Panel of Judges Taxation Anti-Trust / Competition Law Self-Study
Friday 2 June	Practice Lab: Writing a Legal Memorandum Banking/Securities and Insurance Learning Test Concluding Roundtable: Current Challenges in Dealing with the U.S. from the Swiss and European Perspective (with invited guest panelists)

(subject to changes)

An intensive introduction to the U.S. legal and regulatory landscape. Taught by U.S. lawyers, law instructors, and regulators. Interactive U.S. law-school type learning atmosphere.

Faculty

The faculty of LSIW are U.S. lawyers, U.S. law school instructors, and U.S. regulators experienced in practical legal challenges and in bringing legal topics to life for executives, government officials, and other audiences. Among others, the faculty will include:

Daniel Swanson, Partner and Co-Chair of the Competition and Anti-Trust Practice, Gibson Dunn, Los Angeles; Legal Education: Harvard University, with PhD in Economics. Bar Admission: California, England and Brussels.

Carla Munoz Slaughter, Asso. Professor, University of Notre Dame Law Program London, Specialties include corporate law, business transactions, and torts. Legal Education: Harvard University. Bar Admission: New York.

Michael Smith, Partner and Co-Chair of Securities Litigation Practice, King & Spalding, Atlanta. Litigator in U.S. Federal Courts. Legal Education: Harvard University. Bar Admission: Georgia.

Alan Vickery, Partner, Boies, Schiller & Flexner, New York. Expert on litigation, criminal law, and financial litigation. Legal Education: Columbia University, Bar Admission: New York and U.S. Supreme Court.

Karen A. Monroe, Partner, Wilk Auslander, Geneva. Specialties include contracts, commercial transactions, securities, and intellectual property. Legal Education: American University. Bar Admission: New York.

Marla Weston, International Practitioner and U.S. Law Lecturer, Germany. Specialties include constitutional law and intellectual property law. Legal Education: New York University. Bar Admission: California.

Other: Guest instructors for specialty areas including tax, banking, and insurance. Invited panelists for the last session include general counsels, board members, and partners of major Swiss companies and law firms.

Administration

Target group

Lawyers, executives, regulators, government officials, compliance officers and others not having done a U.S. LL.M.

Date

Monday to Friday May 29 to June 2, 2017

Location

Executive Campus University of St. Gallen
Weiterbildungszentrum Holzweid, Holzstrasse 15,
9010 St. Gallen, Switzerland

Language

English

Fees

The fee of CHF 4'000 includes all courses during the full week, teaching materials, the social outing and refreshments during pauses. Travel, accommodation, meals and related costs are borne by the participants

Discount

Discount of 10 % for members of the alumni organization or HSG (minimum CAS degree holder)

Credits

3 ECTS, fully creditable to selected CAS (certificate) and DAS (diploma) courses of the University of St. Gallen

Hotel reservation

Executive Campus University of St. Gallen
www.wbz.unisg.ch

For more information and room reservation please contact E-mail: wbzhsg@unisg.ch or phone +41 71 224 20 12

Program Director

Gabe Shawn Varges, M.A., Juris Doctor, U.S. Attorney-at-Law, Lecturer ES-HSG; Senior Partner, HCM, Zurich and Geneva

Application & deadline

Please send your registration form by May 5 2017. The number of participants is restricted; participants will be accepted on a first come, first served basis

Contact and further information

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Application for U.S.-Law-School-in-a-Week (LSIW)

Personal information

Surname E-mail

First name Street

Title Postcode

Position City

Phone Country

Company details

Company Country

Street Phone

Postcode E-mail

City Website

I am an ES/HSG alumnus/alumna and receive a 10% discount.

I hereby confirm my registration

Date / City Signature

Cancellation policy

Cancellations received before May 5, 2017 will be subject to a fee of CHF 1000.00, after May 5, 2017 the full course fee will be due.

Please send your registration by May 5, 2017 by mail, e-mail or fax to:

University of St. Gallen

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